

Suhas Patel

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Objective:

Seeking management company approval from Hilton Hotel Franchise to manage existing Hilton brands of hotel owned.

Hotel Owner Investor & Management Experience:

Hampton Inn & suites- Bolingbrook, IL- 2004- Present

Hilton Garden Inn- Bolingbrook, IL-2015- Present

Hampton Inn – I-80- Joliet, IL- 2019- Present

Hampton Inn- I-55-Joliet, IL-2019-Present

Holiday Inn Express- Peotone, IL – Under Construction, opening 2023

Avid Hotel- Joliet, IL- Under Construction, Opening 2023

- Ground up Development of Hampton Inn & Suites- Bolingbrook in 2004 and managing the hotel since opening
- Ground up Development of Hilton Garden Inn- Bolingbrook in 2015 and managing the hotel since opening
- Acquire Hampton Inn – Joliet-I-80 in 2019 and managing the hotel since acquisition
- Acquire Hampton Inn – Joliet-I-55 in 2019 and managing the hotel since acquisition
- Understand complexity, mental pressure, and challenges of new ground up projects and finished that successfully twice. Performed all functions of pre and post opening of hotel including design, permitting, bidding, construction monitoring, project management, franchise approval and timely opening of the hotel within the construction budget
- Overseeing the daily operations with hotel management team for all Above hotels since 2004
- Preparing P&L and Budget, Sales forecasting, marketing plans, sales goals, and sales incentives program with hotel management team
- Managed and oversee staff of 150 members, including General manager, Assistant General manager, sales manager manager and Maintenance engineer and their respective staff
- Implement corporate policy & procedures, risk management and employee training programs
- Attended weekly meetings with each hotel management team (GM, AGM, DOS & F&B Manager) to go over financials, Sales goals, revenue management, budget, guest SALT scores & construction projects related to PIP

- Discussion with each hotel management team regarding previous QA inspection and prepare them for next QA inspection and make responsibility matrix for QA Items for each responsible person so all outstanding QA items are addressed for next QA inspection. Prioritizing QA/PIP capital expenditure to ensure proper Budget is available and to ensure better results in every QA inspection
- Oversee and provide third party maintenance support for the maintenance issues & items that are hard to fix by in house hotel maintenance Team
- Oversee Human resource department and risk management, work on developing employee benefit package (Incentives, health & Life Insurance, and retirement plan) for employee loyalty
- Attending weekly revenue calls with management team, RMCC and Hilton franchise and provide my feedback and input to maximize each hotel revenue and RevPAR
- Overseeing PIP project from logistics, planning, construction budgeting, purchasing, and implementing to minimize guest impact while renovation is going on and maximize hotel revenue by keeping minimum out of order rooms
- I believe I Have good people management skill to manage all my Key management people at each hotel to make each hotel successful and ultimately making me successful

Other Businesses own and Managed

- MOBIL TRUCK STOP- Bolingbrook, IL- 2015- Present (15 Employees)
- PEOTONE TRAVEL CENTER- Under construction, Opening 2023 (65 Employees)
- E&M FOOD & LIQUORS-Justice, IL- 2010- Present (9 Employees)
- SUBWAY RESTAURANT- Evanston, IL-2010- Present (2 Stores- 15 Employees)
- JACKIE'S SUBS SALADS & GYROS- Bolingbrook, IL-2017- Present (8 Employees)
- JUSTICE CAFÉ- Justice, IL-2017- Present (3 Employees)
- CICI'S PIZZA- Naperville, IL-2011- 2017 (35 Employees)
- 7 ELEVEN STORES- 1997- 2014 (3 Stores-20 Employees)

I have owned and managed above business since 1997 and have developed business and people management skills to manage multiple businesses over the period of 25 years that helped me to become successful businessman in the various business field that includes Hotel, Hospitality, Restaurant, Real estate, and retail.

Education:

Doctor of Medicine University of south Gujarat, India

Graduation Date: May 1992

Migrated to US in 1993.

